

# Grid for the assessment for Innovative Tender SAIS

Officer responsible for the commission:		Project:	<b>SAGEN-CET</b>	Processing number:	<b>18.2101.6-001.00</b>
Assessor:		Services put out to tender:	<b>Call for Solutions: Piloting of an innovative solution of Demand Side Management</b>	Transaction number:	
Version (Delete as appropriate):	<b>Individual assessment/overall assessment</b>				

## Assessment of eligibility

Assessment of eligibility	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
	Possible Result	Assessment (Yes / No)	Possible Result	Assessment (Yes / No)	Possible Result	Assessment (Yes / No)	Possible Result	Assessment (Yes / No)	Possible Result	Assessment (Yes / No)
The company has to be duly registered under South African law;	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
The company has to enclose the last tax declaration;	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
The company must have at least 3 salaried employees	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
The business must own the proposed solution	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
The business must have the willingness to adapt the solution to the needs of the public sector partner (e.g. in terms of technical requirements, functionality, etc.);	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
<b>Result eligible</b>										

## Assessment Preconditions regarding mandatory requirements of the solution and Implementing Partner

Criterion	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
	Possible Result	Assessment	Possible Result	Assessment	Possible Result	Assessment	Possible Result	Assessment	Possible Result	Assessment
<b>0.1 Assessment of concept towards Implementing Partner or alternative process</b>										
0.1.1 Described the concept towards the implementing partner or alternative process	Yes / No / N.A (Implementation Partner was identified)		Yes / No / N.A (Implementation Partner was identified)		Yes / No / N.A (Implementation Partner was identified)		Yes / No / N.A (Implementation Partner was identified)		Yes / No / N.A (Implementation Partner was identified)	
<b>0.2 Assessment of mandatory requirements of the solution</b>										
0.2.1 Accessible in English	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
0.2.2 Solution is at least at Technology Readiness Level (TRL) 6	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
0.2.3 Assurance of security and data protection, in particular when personal data is processed and stored	Yes / No		Yes / No		Yes / No		Yes / No		Yes / No	
<b>Result mandatory requirements of the solution</b>										

## Assessment of technical and finance concept

Criterion	Weighting	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
		Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment

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<b>Result eligible</b>										

## Assessment Preconditions regarding mandatory requirements of the solution and Implementing Partner

Criterion		Bidder 1	Bidder 2	Bidder 3	Bidder 4	Bidder 5
<b>1 Assessment of technical-concept</b>						
<b>A Innovation and Experience (maximum 16 Points)</b>						
A1 Does the company offer an innovative solution to the challenge put to tender? (maximum 8 points)	10%	0.0				
A2 Does the prior experience (in terms of staff, product portfolio, experience in similar solution deployment) and technology readiness position the bidder to propose the solution at hand? (Maximum 10	10%	0.0				
<b>Interim total A</b>	<b>20%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>B Impact (maximum 16 Points)</b>						
B1 What is the impact of the proposed solution in terms of shifting energy usage to off-peak times and lower pressure areas and therefore reducing peak demand? (Maximum 8 points)	10%	0.0				
B2 What direct impact will the proposed solution have in reducing the end user's electricity costs and better balance the demand on electricity grids? (Maximum 8 points)	10%	0.0				
<b>Interim total B</b>	<b>20%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>C Partner Orientation Strategy (maximum 10 points)</b>						
C1 How well is the implementing partner reflected in the bidder's proposal? (Maximum 10 points)	20%	0.0				
<b>Interim total C</b>	<b>20%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>D Feasibility &amp; Implementation (maximum 12 points)</b>						
D1 How feasible is the solution (technical feasibility)? (Maximum 6 points)	10%	0.0				
D2 Will piloting and testing the solution for a period of six months produce data of the pilot measure and make data and results of the analyses available for dissemination? (Maximum 6 points)	10%	0.0				
<b>Interim total D</b>	<b>20%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

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## Assessment Preconditions regarding mandatory requirements of the solution and Implementing Partner

Criterion		Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
<b>E Scalability &amp; Sustainability (maximum 16 Points)</b>			0.0								
E1 Beyond the immediate results of the solution, what are the scalability prospects for the solution? (Maximum 8 points)	10%		0.0								
E2 After the successful adaptation of the solution, what are the sustainability prospects in terms of business model, maintenance required and possible alignment with the implementing partner's infrastructure? (Maximum 8 points)	10%		0.0								
<b>Interim total E</b>	<b>20%</b>	<b>0.0</b>	0.0	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>

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Criterion		Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
<b>Total 1: Assessment of technical-concept</b>	<b>100%</b>	0.0	0.0	0.0	<b>0.0</b>	0.0	<b>0.0</b>	0.0	<b>0.0</b>	0.0	<b>0.0</b>
<b>2 Assessment of financial concept</b>											
<b>F Value for Money and Financial Feasibility (maximum 30 points)</b>											
F1 How is the relation between Impact (point B) and the financial offer? (max. 20 P.)	20%		0.0		0.0		0.0		0.0		0.0
F2 Is the solution financially feasible? (max. 10 P.)	10%		0.0		0.0		0.0		0.0		0.0
<b>Total 2 Assessment of financial concept</b>	<b>0%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>
<b>Overall total 1 + 2</b>	<b>100%</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>		<b>0.0</b>

I hereby declare that I completed this assessment independently, to the best of my knowledge and in good faith.

Date, full first and last name, function, OU