Contents

General information 1
Tender requirements 4
1. Qualifications of proposed staff 4
1.1 Expert 1: 4
1.1.1 General qualifications 4
1.1.2 Experience in the region/knowledge of the country: 4
1.1.3 Language skills: 4
Business fluency in English (C2) 4
2. Appropriateness of proposed concept 4
3. Specification of inputs 5
4. Fixed lump sum price – contract for work 5

General information

a. Brief information on GIZ in Ethiopia and Djibouti

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH has been working in Ethiopia on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ) since 1964. The Federal Democratic Republic of Ethiopia is a landlocked country in the Horn of Africa. It is three times the size of Germany and has a population of around 102 million. Despite average economic growth of 10 per cent since 2005, an estimated 30 per cent of Ethiopians still live below the poverty line (World Bank). Ethiopia ranks 173rd of 189 countries in UNDP's 2019 Human Development Index (category: low human development). For decades, the population of the Ethiopian highlands has been affected by increasing food insecurity stemming from high population growth, deforestation and inappropriate agricultural production methods. GIZ operates in Ethiopia on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ) and other national and international partners. In line with the Ethiopian Government's objectives, Germany's development cooperation with Ethiopia focuses on three priority areas:

- economic development and vocational education and training;
- agriculture and food and nutrition security;
- conservation and sustainable use of natural resources (biodiversity)

The Ethiopian Government has developed an ambitious growth and transformation plan designed to address its objectives in these areas. It aims to meet the United Nations Sustainable Development Goals and double the country's economic output. To accompany the plan, the government has put in place its Homegrown Economic Reform strategy, which focuses on reducing poverty, creating jobs for young people and promoting economic growth. Germany is supporting this strategy and in November 2019 concluded with Ethiopia what is known as a reform partnership – an in-depth form of development cooperation with reform-minded African partner countries as part of the G20 Compact with Africa initiative.

GIZ's other fields of activity in Ethiopia include supporting the country in providing services for displaced people; as of 30 April, the country was hosting nearly 900,000 registered refugees. In addition to this, it provides support to promote health, renewable energy, and social and environmental standards in industry. It also works in conjunction with the Civil Peace Service in the area of conflict management and is also involved in development partnerships with the private sector in Ethiopia.

b. Context

Considering GIZ´s presence and priority areas, it is relevant to understand the role of multilateral organisations in Ethiopia, to identify potential areas of cooperation, as well as operational risks and opportunities. Relevant questions that GIZ wants to understand are:

1) Considering the current portfolio, as well as the priority areas – which UN-organisations are relevant for GIZ ETH and DJI?
2) Do we understand the relevant UN organisations and potential areas of cooperation?

The goal is ultimately to enhance collaboration with the UN system by engaging into systematic partnerships on equal footing, based on synergies and comparative strengths by different organisations. For this purpose GIZ aims to develop a systematic mapping of relevant UN organisations, focusing on activities/strategies which would offer a potential for collaboration with GIZ ETH/DJI.

c. GIZ shall hire the contractor for the anticipated contract term, from 01.09.2023 to 31.01.2023.

d. The contractor shall provide the following work/service
   - Identify relevant UN organisations with potential for systematic partnerships for GIZ ETH / DJI.
     Conduct a screening/mapping of these relevant UN organisations (including key contact persons for relevant sectors), based on a desk review of relevant UN country documents (strategic plans, operational updates, sector priorities, etc.). Key questions include:
     - Where does GIZ already collaborate with UN agencies in Ethiopia
     - What are good practices and lessons learned
     - Which UN agencies is the BMZ supporting/collaborating with, and which ones are with other German ministries
     - What challenges does GIZ face, what is challenging for the UN agencies in collaborating with GIZ
     - Where can GIZ add value, considering it's current portfolio in Ethiopia

- Map possible areas for potential cooperation (ongoing projects, initiatives, strategic areas, etc.) between GIZ portfolio and relevant UN agencies.
- Develop recommendations for selected projects (GIZ) on possibilities to engage with UN organisations.

d.1. Tasks to be performed

Gain an independent background knowledge about the GIZ ETH and DJI portfolio, the UN system in Ethiopia and in-depth knowledge of relevant UN agencies whose work aligns with the portfolio as part of a desk study.

Write an inception report, that highlights the course of action intended for the systematic mapping.

Based on the desk study, an initial systematic mapping of relevant UN agencies should be prepared and confirmed and complemented through key informant interviews with UN staff in Ethiopia. The results should be compiled in a comprehensive report.

Draft a one-pager that highlights recommendations for key areas/opportunities for potential cooperation.

Prepare a draft power point presentation that can be used by GIZ staff to brief the hierarchy on the findings of the systematic mapping.

d.2. Deliverables

- Inception report (to be delivered 13th of September 2023)
- Mapping/report (based on desk review and interviews) (to be delivered by 16th of October 2023, max 30 pages)
    - Overview of relevant UN agencies, operational in Ethiopia
    - Areas for potential cooperation with GIZ (matching GIZ ETH/DJI portfolio)
- Recommendation for key areas/opportunities for potential cooperation (to be delivered by 16th of October 2023)
- PPT to be presented and shared with relevant hierarchy (to be delivered by 30th of October 2023)

giz

Tender requirements

1. Qualifications of proposed staff

1.1 Expert 1:

1.1.1 General qualifications

Education: university qualification (master's) in Social Sciences, Political Sciences, Economics or a related field
Professional experience: 5-10 years' experience in social science research, development of concepts for international organisations, extensive understanding and knowledge of the UN system in Ethiopia, previous experience and familiarity with GIZ-processes are considered an asset.

1.1.2 Experience in the region/knowledge of the country:

5 years in Ethiopia, profound knowledge of the UN system in Ethiopia

1.1.3 Language skills:

Business fluency in English (C2)

2. Appropriateness of proposed concept

Please specify between one and five objective criteria which are to be used for an objective evaluation of the concept within the 'Assessment grid for the technical evaluation of tenders' and enter these in the second section of the grid. (2.1 – 2.5.).

- Workplan / proposed methodology (2.1)
- Acquaintance with UN organisations (2.2)
- Quality structure of submitted proposal (2.3)
- Proposed presentation of results (2.4)

3. Specification of inputs

Fee days	**Number of experts**	**Number of days per expert**	**Comments**
• Preparation/debriefing	1	3	
• Implementation	1	27	
Travel expenses	**Number of experts**	**Number of days/nights per experts**	**Comments**
• Per-diem allowance in country of assignment			
• Overnight allowance in country of assignment			
• Travel costs (train, private vehicle)			
Flights	**Number of experts**	**Number of flights per experts**	**Comments**
• International flights			
• Domestic flights			
Other costs	**Number of experts**	**Amount per experts**	**Comments**

Calculate your financial bid exactly *in line with the quantitative requirements of the specification of inputs above. There is no contractual right to use up the full days/travel or workshops or budgets. The number of days/travel/workshops and the budgets will be contractually agreed as* ***maximum amounts****. The regulations on pricing are contained in the price sheet.*

4 Fixed lump sum price – contract for work

Since the contract to be concluded is a contract for work, we would ask you to offer your services at a fixed lump sum price, which provides an itemised breakdown of all the relevant costs (fees, travel costs, etc.). We require this information for our internal calculations. The assessment of the financial bid is based on the lump sum price tendered.

Note:

If restrictions are introduced to combat coronavirus/COVID-19 (restrictions on air travel and travel in general, entry restrictions, quarantine measures, etc.), GIZ and the contractor are obliged to make adjustments to their contractual services to reflect the changed circumstances on the basis of good faith; this may involve changes to the service delivery period, the services to be delivered and, if necessary, to the remuneration.