

<b>Salary Band 4T</b>	<b>Technical Advisor: Value Chains and Sector Development</b>
Reports to:	Component Manager BioInnovation Africa (BIA) and ABS Compliant Biotrade in South(ern) Africa (ABioSA)
Duration	Until 31 December 2025 - BIA Until 31 December 2024 - ABioSA

## 1. Background

The **Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH** is a globally acting federal enterprise that supports the German Government in achieving its objectives in the field of international cooperation for sustainable development. GIZ is mainly commissioned by the **German Federal Ministry for Economic Cooperation and Development (BMZ)** but also implements multi-donor funded initiatives that include funders such as **Swiss State Secretariat for Economic Affairs (SECO)**.

The GIZ and the Government of South Africa through the Department of Forestry, Fisheries and the Environment (DFFE), have recognized the economic importance and potential to create a high-growth, jobs-rich and innovative South African biotrade sector, including through the support for the establishment of European-African business partnerships, compliant with national **Access and Benefit-Sharing (ABS)** regulations, supporting sustainable development goals and contributing to livelihoods of rural people and the sustainable use of its plant biodiversity in line with the objectives of the **Nagoya Protocol on ABS and the South African National Biodiversity Economy Strategy**.

Within this context, the GIZ is implementing two related projects both following a regional approach, and both hosted within the **Center for Cooperation with the Private Sector (CCPS)**, an umbrella body, within GIZ South Africa office, which in total hosts four regional/global programmes that support sustainable development for employment, economic growth and natural resources.

The two projects are:

1. The **BioInnovation Africa (BIA)** project, with Cameroon, Madagascar, Namibia and South Africa as partner countries, is funded by the BMZ and implemented by the GIZ.
2. The **ABS Compliant Bio-trade in South(ern) Africa (ABioSA)** project is funded by SECO and implemented by GIZ under the umbrella and as part of the multi-donor funded ABS Capacity Development Initiative.

This job description is related to the BIA & ABioSA projects in a synergistic approach as both of these projects are working with the same political partner and stakeholder groups. The projects are implemented in line with the DFFE's mandate.

The roles and responsibilities are as follows:

#### **A. RESPONSIBILITIES**

The Technical Advisor is responsible for:

- Organising and facilitating various outreach and engagement formats for knowledge exchange, capacity building and matchmaking for and between providers and users, including intermediaries along the selected value chain partnership, in close concertation with the ABioSA project and their partners as well as building on the experiences and knowledge of the CCPS South Africa.
- Support the strengthening and capacity-building of providers towards compliance with international quality standards, sustainable farming and harvesting practices, development of biodiversity action plans, conservation measures and regenerative agricultural practices.
- Facilitating and coordinating the administrative procedures and implementation of activities within selected value chain partnerships in line with the signed Memorandum of Understanding (MoU) by partners.
- Coordinate support towards ABS compliance and permitting procedures.
- Together with the component manager and the other national advisor, support the preparation of annual operational country-specific activity plans in concertation with key stakeholders and assure monitoring, evaluation and documentation of activities to feed and update the HQ team on project progress, including the preparation of periodic reports.
- Liaison with the government partner through the bi-weekly Jour Fixes on operational day-to-day activities.
- Supporting ABioSA/BIA Technical Advisor with ABioSA component 1 related to the BioProducts Advancement Network SA (BioPANZA) SMME support, direct SMME financial and technical support and the Monitoring and Evaluation (M&E) of component 1.

## **B. TASKS**

### **1. Advising the Partner Institution(s)**

The Technical Advisor:

- Pre, during and post activities for the BIA/DFFE bi-weekly Jour Fixes to ensure day to day activities are synchronised and move forward.
- Deals with the design, preparation and implementation of workshops, seminars and other events on issues connected with the project's area of activity, in particular matchmaking and supply chain development.
- Provides technical advice to concerned actors for the development of value chains in a flexible, demand-oriented manner, namely inter alia:
  - preparation of providers for MAT negotiation
  - supporting and/or setting up of provider associations such as cooperatives etc.
  - supporting measures for quality improvement
  - facilitating transformation of raw materials on the spot
  - facilitating domestication trials
  - conducting environmental impact assessments
  - ensuring that administrative procedures regarding necessary permits and/or certificates are being followed up
  - etc.
- Contributes to Monitoring and Evaluation (M&E) of project activities and assists the technical advisor for national ABS implementation for conservation and sustainable use of Biodiversity upon request.

### **2. Coordination Tasks**

The Technical Advisor:

- Assists with general project planning and develops project concepts including preparation, organisation and moderation of planning exercises and their implementation, management, monitoring, quality management, evaluation, communication and documentation.
- Coordinates relevant project activities at local level in consultation with the responsible manager in the country and with the project coordination at GIZ Head Office and in cooperation with the partners, both as regards implementation and preparing organisational aspects.
- Compiles the relevant information for joint activities and assignments.

- Handles other management on behalf of GIZ (e.g. offer preparation, impact monitoring, project progress review, reporting).

### **3. Networking and Cooperation**

The Technical Advisor:

- Cooperates with the “providers” and “users” (from the private sector and research) of biological resources, relevant organisations, non-governmental agencies and individuals in the project environment and with the CCPS South Africa, the ABioSA project and other GIZ projects to improve and maintain good working relationships.
- Communicates local interests and efforts, forwards these and encourages sharing ideas and information for the benefit of the project/programme
- Facilitates the exploitation of the existing market potentials of selected biodiversity-based value chains, namely:
  - In close concertation with the project coordination, reach out to and liaise with African businesses on selected supply chains and products, including intermediaries, and help strengthen and expand dynamic information platforms to facilitate business linkages between providers from South Africa and users from Europe;
  - Organize and facilitate exchange formats for providers and users;
  - Support and facilitate supply chain assessments, gap analyses and joint intervention plans, together with short- and long-term consultants;
  - With the support of short-term experts, guide users on requirements for ABS compliance and permitting procedures in South Africa and facilitate negotiation processes;
  - Assist the project coordination in facilitating and accompanying joint ventures and public-private partnerships (PPP) on technology transfer to increase local value creation and job creation.

### **4. Knowledge Management**

The Technical Advisor:

- Ensures knowledge transfer to project information;
- Develops ready-to-use strategies and technical concepts, including guidelines, manuals and procedures as mentioned above;
- Draws up reports and presentation documents;

- Prepares appropriate input for various project reports including annual reports, and contributes to the other reports required by the programme manager and GIZ Head Office
- Assists and guides short-term experts provided by external service providers and selected partner companies with country-specific studies and analyses conducted in the project context.
- Supports the archiving and knowledge management of project-specific information and knowledge products into relevant platforms.

**5. Supporting ABioSA/BIA Technical Advisor with ABioSA component 1 related to the BioProducts Advancement Network SA (BioPANZA) SMME support, direct SMME financial and technical support and the Monitoring and Evaluation (M&E) of component 1**

The Technical advisor:

- Support with the SMME financial support through ABioSA Innovation Fund facility.
- Support with the implementation of ABioSA SMME technical support.
- Support the development of the Monitoring and Evaluation (M&E) of component 1 and the regular systematic collection of monitoring data, flag deviations and ensure that the monitoring approach is in line with the ABS guidelines.
- Support SMME analysis for the development of BioPANZA SMME tracking tool to map ABioSA financial and technical supported SMMEs.
- Support the external service provider on the M&E tasks (baseline assessment, mid-term evaluation and closet-out) of component 1.

**6. Other Supporting Tasks**

The Technical Advisor

- Support show casing the complementarities, synergies and differences of the two projects to the partner and other stakeholders
- Contribute to the overall objectives and vision of CCPS in executing BIA and ABioSA Tasks.

**C. REQUIRED QUALIFICATIONS, COMPETENCES AND EXPERIENCE**

**Qualifications:**

- Masters/MSc in the area of Business Development, Marketing, value chain development, with a focus on biotrade and/or agriculture sector, Sustainable Sourcing and Supply Chain as Product Development, desirably with respect to Biological Resources and Biodiversity-Based products or similar.

### Professional Experience

- At least 5 years' professional experience in business development with management and development of (sustainable) value/supply chains of which 3 years should be in the area of bio-trade and/or agriculture and products based on natural ingredients and/or agricultural products;
- Proven track-record in organizing producers and harvesters, improving manufacturing processes, assuring quality standards and/or complying to export procedures;
- Professional experience in pro-poor value chain development of natural or agricultural products;
- Experience in workshop organization and M&E;
- Experience in working with companies and/or intermediaries engaged in the valorisation and export of nature-based resources and products, including BSO and chambers, is desired.

### Other Knowledge, Addition Competences:

- Very good working knowledge of ITC technologies (related software, phone, email, the internet) and computer applications (e.g. MS Office);
- Ability and willingness to travel within and outside the country, including to rural areas;
- Intercultural diplomacy;
- Fluent written and oral knowledge of English/French and at least one local language widely used in the country;
- Willingness to upskill as required by the tasks to be performed –corresponding measures are agreed with management.

### D. ADDITIONAL INFORMATION

- The position will be based at **Hatfield, Pretoria**.
- At GIZ, you will be offered global network and an atmosphere that is characterised by diversity, respect, and genuine equal opportunities. Gender equality promotion is a matter of course for us.
- GIZ is a signatory of the Diversity Charter. Recognition, appreciation and inclusion of diversity in the company are important to us. All employees shall be valued - regardless of gender and gender identity, nationality, ethnic origin, religion or belief, disability, social background, age or sexual orientation.

- GIZ would like to increase the proportion of employees with disability. Applications from persons with disabilities are most welcome.

## **E. APPLICATION PROCESS**

**GIZ will only assess applications which meet the following criteria:**

Suitable candidates should apply by submitting a

- **Cover Letter (concisely 1 page)** clearly stating your motivation for applying for the position and as well as **salary range expectation**.
- A detailed CV.
- Proof of eligibility to work in South Africa (copy of SA ID).

**Applications should be submitted to:** [recruit-pretoria@giz.de](mailto:recruit-pretoria@giz.de) with subject line **“Application for Technical Advisor: Value Chains and Sector Development”** for the attention of **Head of Human Resources**.

Closing date for applications: **20<sup>th</sup> of November 2023**

**Only shortlisted candidates will be contacted.**

**Applications without a motivation letter will not be considered!**