

Areas and Stakeholders in Cooperation

Sample Course 1: Linking TVET Institutes with the Private Sector

The course aims to empower management and teaching staff of TVET institutions to initiate and develop cooperation with the industry / the private sector. It guides the participants through the different areas of cooperation and how to engage in public private partnerships from analysing frame conditions, to making the first contact, planning, and conducting cooperation until evaluating and continuous improvement of the involved processes.

- **Content, elements, format, and duration can be customized to the respective needs**

Learning outcomes

On completion of the training, participants can

- describe the different areas, challenges, benefits, and process of cooperation
- initiate cooperation
- discuss the benefits of different stakeholder and arguments for engagement
- plan, prepare, conduct, and evaluate cooperation

Contents

- Different areas and types of cooperation between business sectors and TVET institutions
- Practical and systematic operationalization of most relevant approaches of cooperation for the target group
- Quality management, development and improvement of already existing cooperation
- Cost and benefit of cooperation for all stakeholders
- Stakeholder interests and responsibilities
- Identifying suitable companies for cooperation
- Cooperation process and challenges

Formats

- Face-to-face
- Virtual formats
- Blended learning

Language

- English
- German
- Upon request: other languages with interpreters

Target groups

- Lecturers and teachers
- TVET executives and decision makers
- National TVET experts and consultants from all occupational fields and business sectors

Duration

- 40 hrs in 1 week (recommended)

Participation requirements

- At least 5 years of professional experience in TVET

For all virtual formats:

- Basic ICT / computer skills
- Notebook / PC incl. standard office tools
- Stable internet connection
- Integrated or external microphone
- Speakers
- Webcam
- Optional: Headset (recommended); smartphone; tablet

If necessary, a 10 hrs initial training on ICT and e-learning can be provided.

Certificate

The participants will receive a certificate of participation after successful completion of the course.

Your contact

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