Tender Framework and Procurement Process

How the next stages of the procurement shall progress after developers workshop

Presented by Ecatre Michael
Content

- Applicable Laws to the mini-grid procurement,
- Internal/External Actors
- Key Processes
Applicable Laws to the mini-grid procurement

- KfW Guidelines for Procurement of Goods, Works and associated Services in Financial Cooperation with partner countries, August, 2016,
- The Public Procurement and Disposal of Public Assets Act, 2003,
- The Public Procurement and Disposal of public Assets Regulations, 2014
Internal Actors

- The User Department (UD),
- The Procurement and Disposal Unit (PDU),
- The Contracts Committee (CC),
- The Accounting Officer (AO)
External Actors

- The GIZ,
- Electricity Regulatory Authority (ERA),
- Ministry of Energy and Mineral Development (MEMD),
- The Solicitor General (SG)
Key Processes

- Receipt, Opening and Evaluation of the Expression of Interest Applications (14 days),
- Consideration of application evaluation report, tender document by CC & GIZ (19 days),
- Display of list of prequalified providers, Issue of tender document & notification of unsuccessful applicants (2 days),
- Preparation of bids, submission, opening of technical bids (90 days)
- Evaluation of technical bids (21 days)
- Consideration of technical evaluation report by CC & GIZ (28 days)
Key processes (Continuation)

- Financial proposal opening (7 days),
- Commencement and completion of the financial evaluations (7 days),
- Consideration of financial evaluation report by GIZ & CC (14 days),
- Involvement of ERA (30 days),
- Conclusion of negotiations (invitation, actual negotiations & consideration of record of negotiations by CC & GIZ) (33 days),
  - Draft Contract preparation (7 days),
  - Consideration of draft contract by CC & GIZ (14 days)
  - Consideration of contract by the SG (14 days),
Key processes (Continuation)

- Issuance of letter of acceptance (2 days),
- Contract signatures (implementation agreement, lease agreement, concession agreement & financing agreement) (7 days)
- Notification of unsuccessful bidders
Latest date of contract signature date

- 25 August 2018
END OF PRESENTATION

THANK YOU