Your GBN-Coordinator in Ethiopia

SUPPORTING YOU ON THE GROUND SINCE 2017
→ More than 100 companies have already sought our advice
→ Ethiopian businesses can secure new partners thanks to the ‘Partnership Counts’ SME award
→ Establishing contacts, including from Germany itself – e.g. through IHK network events

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Global Business Network (GBN) Program

The GBN Programme promotes the responsible involvement of local and German companies through its Business & Cooperation Desks in selected African and Asian countries. Funded by the German Federal Ministry for Economic Cooperation and Development (BMZ), the programme is being implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close cooperation with the network of German Chambers of Commerce Abroad (AHK).

www.bmz.de/en/issues

Business & Cooperation Desk Ethiopia

In cooperation with
Delegation of German Industry and Commerce in Eastern Africa
Deutschland der Deutschen Wirtschaft in Ostafrika

Implemented by
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Your partner for development cooperation
Via the Ethiopian Business & Cooperation Desk the GBN-Coordinator will answer your questions on the country’s economic situation and assess opportunities in sectors relevant to development policy such as renewable energies, agriculture and textiles. The GBN-Coordinator will also help you develop specific projects in these sectors. The Business & Cooperation Desk is your interface with German development cooperation – the desk is directly integrated into the offices of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, enabling effective networking.

The Business & Cooperation Desk is your way of accessing the regional network – the GBN-Coordinator works closely with the Delegation of German Industry and Commerce in Eastern Africa in Kenya (AHK Kenya) and the German Embassy. AHK Kenya provides market entry services for Ethiopia. The desk also offers you an extensive network of relevant organisations – including local and German chambers and associations, export and import institutions, donors and programmes as well as NGOs and other companies.

Linda Schraml, GBN-Coordinator
‘We work closely with AHK Kenya and the German Embassy in the country to leverage synergy effects between development cooperation and business.’

Chris Wegner, Regional Coordinator, AHK Kenya
‘In addition to the market access services provided by the AHK, German companies have additional ways to access the Ethiopian market through GBN’s development cooperation networks and partners.’