Global Business Network (GBN) Programme

The GBN Programme promotes the responsible involvement of local and German companies through its Business & Cooperation Desks in selected African and Asian countries. Funded by the German Federal Ministry for Economic Cooperation and Development (BMZ), the programme is being implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close cooperation with the network of German Chambers of Commerce Abroad (AHK).

www.bmz.de/en/issues
Your Partner for Development Cooperation

Business & Cooperation Desk Namibia

A strong network for business

**BENEFIT FROM**

- the cooperation and financing options offered by German development cooperation partners, e.g. develoPPP.de
- the GBN-Coordinator’s networks with partners and German development cooperation on the ground
- training sessions and networking events

**TAKE ADVANTAGE OF**

- events tailored to relevant sectors and supply chains
- information on financing opportunities

**Via the Business & Cooperation Desk Namibia the GBN-Coordinator will answer your questions** on the country’s economic situation and assess opportunities in sectors relevant to development policy such as renewable energy, agriculture and specific supply chains. The GBN-Coordinator will also help you develop specific projects in these and other sectors. The Business & Cooperation Desk is your interface with German development cooperation – the desk is directly integrated into the offices of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, enabling effective networking.

**The Business & Cooperation Desk is your way of accessing the regional network** – the GBN-Coordinator works closely with the Southern African-German Chamber of Commerce and Industry (AHK Southern Africa). AHK Southern Africa provides market entry services for Namibia. The desk also offers you an extensive network of relevant organisations – including local and German chambers and associations, export and import institutions, donors and programmes as well as NGOs and other companies. Namibia is also a perfect starting point for economic activities throughout the SADC region.

Christina Pfandl, GBN-Coordinator

‘With the AHK and the Business & Cooperation Desk of GBN companies have two persons of contact directly on the ground. Advice can be given jointly and projects will be pushed forward.’

Lea Etsebeth, Regional Coordinator, AHK Southern Africa

‘Foreign trade promotion and development cooperation go hand in hand in Namibia – or as the African saying goes: ‘If you want to go fast, go alone, but if you want to go far, go together.’’