

Pharmaceutical and vaccine manufacturing in Ghana.

Partnership opportunities for international businesses

Ghana.

Emerging pharmaceutical manufacturing hub and gateway to West Africa.

- Robust regulatory environment at WHO maturity level 3
- Over 40 local pharmaceutical manufacturing companies with increasing capabilities
- Regionally leading pharmaceutical and clinical research institutions
- Favourable investment conditions, e.g. tax exemptions on raw materials for local production
- Strong government support for a private sector-led vaccine manufacturing initiative
- A stable nation of 34 million people and strategic gateway to the burgeoning West African market of around 460 million people and 5 of the top 10 fastest growing African economies



Partnership opportunities.

Ghanaian stakeholders seek to establish partnerships with international businesses, in turn facilitating their market access.

 Investment	International investors can help finance the establishment and expansion of production facilities given limited domestic financing options.
 Technology transfer, licensing, contract manufacturing	International partnerships can support Ghanaian manufacturers to expand product portfolios and advance into more complex manufacturing, including vaccines and biologicals.
 Technological optimisation	Expertise, equipment and technical support are required to upgrade manufacturing facilities to international good manufacturing practices as well
 Skills development	Equipment and expertise is needed to train and upskill the local workforce in line with industry standards, e.g. in areas such as pharmaceutical technology
 Research & development	International collaboration can help Ghanaian research institutions further upgrade laboratory capacities and research skills in areas such as formulation

Implemented by:

PharmaVax Ghana programme

- Strengthening the ecosystem for Ghana's pharmaceutical manufacturing industry (including vaccine production) in terms of governance and regulation, skills development, research and development, and private sector development
- Co-financed by the European Union and the German Federal Ministry for Economic Cooperation and Development (BMZ)
- Part of the Team Europe Initiative Manufacturing and Access to Vaccines, Medicines and Health Technologies in Africa (MAV+)
- Implemented by GIZ until mid-2028 in partnership with the Ministry of Finance, the Ministry of Trade, Agribusiness and Industry, the National Vaccine Institute, the Food and Drugs Authority, the Pharmaceutical Manufacturers Association of Ghana and other stakeholders

Support.

Through the PharmaVax Ghana programme, GIZ supports partnerships between international businesses and Ghanaian stakeholders.



Information and matchmaking

We provide insights into Ghana's pharmaceutical industry and market, establish connections with relevant local companies, and facilitate initial partnership discussions through virtual and in-person meetings, events, and delegation trips. These activities can also be organised in collaboration with business associations and chambers



B2B project development

We offer technical and legal consulting to support the development of concrete B2B projects and agreements between Ghanaian and



Development partnership projects

We contribute to the cost of projects connected to local manufacturing that combine long-term business interests with concrete and sustainable development benefits. For example, this could include training programmes or locally run R&D projects in partnership with international companies, who contribute financially



Commercial tenders

We publicly tender the procurement of services and goods to implement programme activities, e.g. specialist services for Ghanaian manufacturers on business development and compliance with manufacturing standards, skills development initiatives and

Let's discuss

We are excited to explore potential collaborations and hear any innovative ideas you may have.

Together, we can identify the best ways to work together.

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Published by Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH
Registered offices Bonn and Eschborn, Germany
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As at May 2025, Accra

This publication was produced with the financial support of the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ). Its contents are the sole responsibility of GIZ and do not necessarily reflect the views of the EU or the BMZ.

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