

WE ARE HIRING

Job Role: Regional Agribusiness Advisor
Reports to: Team Leader - Ghana
Contract Duration: Until 28.02.2027
Location: Accra



Implemented by:
giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Company Profile:

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) - is a public-benefit federal enterprise working in more than 100 countries worldwide. We work on behalf of the German Government and support public and private sector clients in a wide variety of areas, including economic development and employment, energy and environment, and peace and security. Our activities cover three priority areas: Energy and Climate, which deals with renewable energy and energy efficiency; Training and Sustainable Growth for decent Jobs; and Peaceful and Inclusive Societies, which focuses on good governance.

Project Brief:

The regional project Agribusiness Facility for Africa (ABF) supports rural micro, small and medium-sized enterprises (MSMEs) in realising their potential as suppliers, investors and employers by providing broad-based, cost-effective advice and training on business management and business models. The agricultural sector is particularly vulnerable to the effects of climate change. The regional project has therefore adapted agricultural practices to climate change in its training courses. The resilient measures promote climate protection and contribute to the preservation of biodiversity. Since March 2023, the two projects ABF and Market-Oriented Value Chains for Jobs and Growth in the ECOWAS Region (MOVE) have been implementing the EU project Business Support Facility for Resilient Agricultural Value Chains. The co-financing initiative aims to enhance the capacities of stakeholders involved in the agricultural value chains (AVCs) of maize, cashew, cocoa and livestock in Africa, the Caribbean and the Pacific, with a view to fostering investment.

Tasks:

In your role as Regional Agribusiness Advisor:

- Co-lead the Advisory Helpdesk technically. Focusing on Francophone countries, use training approaches including e-learning, face-to-face and blended formats on climate-smart agriculture, agribusiness, cooperative and processing for MSME leaders, students and professionals from partner countries.
- Contribute to the ABF sustainable exit strategy by leading the process of creating and supporting an International Agribusiness Practitioners Association (IAPA), including development of by-laws, capacity development, general organisation development.
- Contribute to the results-based monitoring of assigned output (Output 1) by supporting surveys and adaptation studies for monitoring and evaluation.
- Contribute to the organisation and facilitation of ABF webinars and capacity development workshops for partners, including Master Training Programmes.
- Advise private sector partners on the implementation of Matching Grant Fund projects (iDPP) in francophone Africa, including contract monitoring as backstopper.
- Coordinate the partnership with the “Agence Nationale d’Appui au Développement Rural, ANADER” in Côte d'Ivoire
- Other tasks related to the project as assigned by the line manager or the head of the project.

Profile:

- University Master's degree in Agricultural Sciences, Business Administration or related field with a focus on farmer organisation and MSME promotion.
- Proven professional experience in business models, capacity development of value chain practitioners and service providers, and transformative approaches to gender equality.
- Extensive experience with GIZ training approaches, especially Farmer Business School, Cooperative Business School, Processor Business School, etc.
- Strong organisational skills, structured thinking, and the ability to quickly and thoroughly familiarise oneself with new and complex subjects.
- Demonstrates aptitude for working in an interdisciplinary team and in an intercultural context, while demonstrating ability to take responsibility and advisory skills.
- Excellent proficiency in French and English.
- Proficiency in the use of Office 365 applications, with a particular emphasis on Excel, MS Teams, PowerPoint and Outlook.

How to Apply:

Interested and suitable applicants are to forward their Curriculum Vitae (C.V.) and a one-page cover letter stating their motivation to the position and added value to the project to recruitment-ghana@giz.de quoting the **Job Code 2025/RAA-ABF/30/04**. If you do not hear from us four (4) weeks after the deadline, please consider your application unsuccessful.

GIZ is an equal opportunity employer committed to diversity. All qualified candidates regardless of age, sex, ethnicity, race, and religion are encouraged to apply.

 **Closing date: 16.05.2025**