

# Grid for assessing the eligibility of consulting firms

1	OE	1300	Project title	Support the development and piloting preparation of the Bio Products Advancement Network South Africa (BioPANZA) market access cluster								Date	
2	Officer responsible for the commission											PN	PN15.2014.7-018.11
3	Assessor											TN	83371594
4													
5	<b>I. Commercial assessment</b>												
6	Mandatory grounds for exclusion as per section 123 GWB												
7	Optional grounds for exclusion as per section 124 GWB												
8	Evidence of commercial register entry												
9	In case of bidding consortia: Declaration by consortium												
10	Average annual turnover for the last three financial years (last-but-four financial year can be included in case of invitation to tender held within six months of end of last financial year).	At least:	EUR										
11	Number of employees as at 31.12. of the previous year	At least: 2	persons										
12	<b>Result</b>												
13	<b>II. Technical assessment</b>												
14	The technical assessment is only based on reference projects with a minimum commission value of		EUR										
15	<b>A Minimum requirements</b>												
16	At least	3	reference projects in the technical	Market access and development									
17	and at least	5	reference projects	in the country South Africa	in the last three years								
18	<b>Result</b>												
19	<b>Overall result, commercial and technical</b>												
20	<b>B Weighted criteria (only for procedures with pre-qualification and a limit on the number of applicants)</b>												
21	(1) Criterion	(2) Weighting in %	(3) Score (max.10)	(4) Assessment (2)x(3)	(5) Score (max.10)	(6) Assessment (2)x(5)	(7) Score (max.10)	(8) Assessment (2)x(7)	(9) Score (max.10)	(10) Assessment (2)x(9)	(11) Score (max.10)	(12) Assessment (2)x(11)	
22	<b>1. Technical experience</b>												
23	Technical experience (up to five specialist areas, including cross-cutting themes)												
24	1. Experience in working with businesses to access local, national, international and niche markets and with product/process development	20			0		0		0		0		
25	2. Experience with business development, sectoral roadmaps, market access and trade promotion, company gap analysis, benchmarking, due diligence and value chain analysis.	15			0		0		0		0		
26	3. Experience working with trade related industry analysis, strategic plans for biotrade or agricultural export business development and matchmaking initiatives	15			0		0		0		0		
27	4. Experience in multi-stakeholder engagement and facilitation in South Africa	10			0		0		0		0		
28	5. Experience within the biotrade, Cosmetics, Pharmaceutical or Agricultural sector	10			0		0		0		0		
29	<b>Total 1.</b>	<b>70</b>											
30	<b>2. Regional experience</b>												
31	Regional experience	in projects in Southern African region, of which 2 years in projects in South Africa	20		0		0		0		0		
32	<b>3. Experience of development projects (ODA-financed)</b>												
33	Experience of development projects (ODA-financed)	10											
34	<b>Overall total</b>	<b>100</b>											
35	<b>Ranking</b>												

I hereby declare that I have filled out this assessment independently, to the best of my knowledge and in good faith. I will treat the information contained in this document confidentially and will not pass to others any information on the ongoing assessment procedure.

For the technical assessment:

For the commercial assessment:

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Date, signature

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Date, signature