



Call for expression of Interest No: **83439918**

Subject: **Implementation of a Design Thinking Process (lab of tomorrow) for improving delivery services for cross-border e-Commerce in the Western Balkans region**

The project EU4Business: Support to Regional Economic Integration implemented by GIZ on behalf of the European Union (EU) and the German Federal Ministry of Economic Cooperation and Development (BMZ) aims to strengthen regional economic integration among the Central European Free Trade Agreement (CEFTA) markets by supporting the implementation of the Common Regional Market Action Plan (CRM AP) in electronic commerce. The project is part of the GIZ Open Regional Fund – Foreign Trade, and one of the planned activities is to conduct Lab of tomorrow programme (Design Thinking Process), which will contribute to better cooperation with the private sector. Possible areas of business development are decreasing the time and cost of delivery of packages, making regional delivery more transparent and introducing carbon-neutral solutions and ways of delivery. Therefore, we are looking for the subjects who will provide implementation services for the program.

Minimum participation criteria

1. Legal entity registered in North Macedonia -
2. Average annual turnover for the last three financial years at least 50.000,00 EUR -
3. Experience in delivering services to international organizations -
4. Average number of 2 employees for the past 3 years -

Copies of supporting evidence to be provided

- Central registry statement with actual data
- Final financial statement (zavrsna smetka) 2020, 2021, 2022
- minimum 2 references from the past 3 years
- Final financial statement (zavrsna smetka) 2020, 2021, 2022

All interested in applying legal entities, that satisfy the minimum criteria, should express their interest, and request the tender documentation via e-mail to MK_Procurement@giz.de latest by **13.06.2023**.
Subject of the e-mail: **Call No 83439918 Expression of interest (company name)**.

Expression of interest should be accompanied with the copies of the above stated supporting evidence and company details such as: company name, postal address, email address, web page if applicable, contact person, bank information).

After the completion of the evaluation process, only the companies that satisfy the above criteria will be contacted and will be sent the tendering documents.

Please note that all correspondence and dealing with the GIZ must be in English or German.

Предмет: Германското друштво за интернационална соработка (ГИЗ), Канцеларија Скопје, објавува отворена постапка за обезбедување на услуги – Имплементација на Процесот на размислување за дизајн (Lab of tomorrow) за подобрување на услугите за испорака за прекугранична е-трговија во регионот на Западен Балкан