



Implemented by



# MADE IN ገብጽ ግብጽ ግብጽ ETHIOPIA

## COMPANY PROFILE

Ethiopia is a promising country for the textile and garment sector. Its competitive advantage includes its young population of 115 million, its rapid development, low labour costs and preferential trade agreement with the EU under the 'Everything But Arms' initiative. Foreign Direct Investment (FDI) in the textile and garment sector is growing and so is its export.

The sector has witnessed a rapid growth as a number of domestic and international firms engaged in the production of textile and apparel for domestic and global markets have increased. In the path to industrialize Ethiopia, the light-manufacturing is given a prominent position in boosting export and creating job opportunities.

Catalysing and sustaining stronger business linkages between local companies and international buyers, conducting in person business-to-business linkage activities such matchmaking fairs is therefore deemed essential to support local companies in accessing the international market.

The GIZ implemented Sustainable Industrial Clusters (S.I.C.) project, in collaboration with Solidaridad Network, the Ethiopian Ministry of Industry and Ethiopian Investment Commission, is hosting 10 local and international factories operational in Ethiopia. The diligently selected companies will exhibit their apparel and fabric products under the theme of "Made In Ethiopia", to network and link up with international investors and establish new business linkages. The internationally renowned fair is an ideal platform to network, meet potential investors and establish new business linkages.



# COMPANIES



## ABAY GARMENT FACTORY



Location

Gondar, Ethiopia



Number of employees

700



Products

Jeans, t-shirts, polos, trousers and shorts



Certification

SEMTA - SEDEX



Export destination

Europe and USA



Minimum order quantity per style

Large, > 100,000 pieces

### Contact information

Ms. Manayesh Tessema

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## ANTEX TEXTILE



Location

Adama Industrial Park  
Adama, Ethiopia



Number of employees

3500



Products

Jackets, coats, lingerie, pullovers, shirts, blouses, sweatshirts, swimwear, wet-suits, t-shirts, polos, trousers, shorts, underwear and loungewear



Certification

BSI WRAP, BETTER WORK



Export destination

Europe and USA



Minimum order quantity per style

Large, > 100,000 pieces

### Contact information

Ms. Tigist Gemechu

Email: tigist.gemechu@antexgroup.cn

Phone: +251-920949112

## BEST INTERNATIONAL GARMENT PLC



Location

Hawassa Industrial Park  
Hawassa, Ethiopia



Number of employees

4100



Products

Babywear and underwear



Certification

WARP, SCAN, SQP



Export destination

Europe, CANADA and USA



Minimum order quantity per style

Large, > 100,000 pieces

### Contact information

Mr. Aadithya Rajkumar  
Email: ar@bestcorp.in  
Phone: +251-977423247



## COTTEX TEXTILE INDUSTRY PLC



Location

Addis Ababa, Ethiopia



Number of employees

400



Products

Blouses, tights and shorts



Certification

Not available



Export destination

USA, UAE and Somaliland



Minimum order quantity per style

Large, > 100,000 pieces

### Contact information

Mr. Dilnesaw Nibret  
Email: cotttextshirts@gmail.com  
Phone: +251-929900673

## DESTA PLC



Location

Butajira and Addis Ababa, Ethiopia



Number of employees

+1500



Products

Accessories, full body wear, medical wear, t-shirts, polos, trousers, shorts, underwear and lounge wear



Certification

STeP by OEKO-TEX, ISO90001:2015, SMETA (sedex), Amfori BSCI, WRAP



Export destination

Europe and USA



Minimum order quantity per style

Large, > 450,000 pieces

### Contact information

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## EK ETHIOPIA KNITTED MANUFACTURING PLC



Location

Debre Birhan Industrial Park  
Debre Birhan, Ethiopia



Number of employees

1729



Products

Pullovers



Certification

BCI Cotton, Organic Cotton,  
GRS, RWS



Export destination

Europe (Spain, Portugal and Italy)



Minimum order quantity per style

Large, > 100 pieces

### Contact information

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[www.bemask-pro.com](http://www.bemask-pro.com)

## HELA CLOTHING GROUP



Location

Hawassa Industrial Park  
Hawassa, Ethiopia



Number of employees

+3000



Products

Panties and bras



Certification

OHSAS 18001, FSC, LEED, ISO  
14001:2004



Export destination

Australia, Europe, Japan  
and USA



Minimum order quantity per style

Large - 20,000 - 1 million pieces

### Contact information

Mr. Yahan Samarajeewa  
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Phone: +94-772388896



## KANORIA AFRICA TEXTILES PLC



Location

Addis Ababa, Ethiopia



Number of employees

1200



Products

Denim fabrics, jeans, jackets,  
coats, trousers and shorts



Certification

Zero liquid discharge facility



Export destination

Africa and Europe



Minimum order quantity per style

Large, > 100,000 pieces

### Contact information

Mr. Sudesh Maheshwari  
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Phone: +251-973506060

## NASA GARMENT PLC



location

Hawassa Industrial Park  
Hawassa, Ethiopia



Number of  
employees

1400



Products

Jeans, dresses, skirts, full body,  
pullover, shirts, blouses, swimwear,  
wetsuits, t-shirts, polos, trousers, shorts,  
underwear and loungewear



Certification

GREEN, BSCI, CIPAT,  
SEDEX, SMITA



Export  
destination

Europe and USA

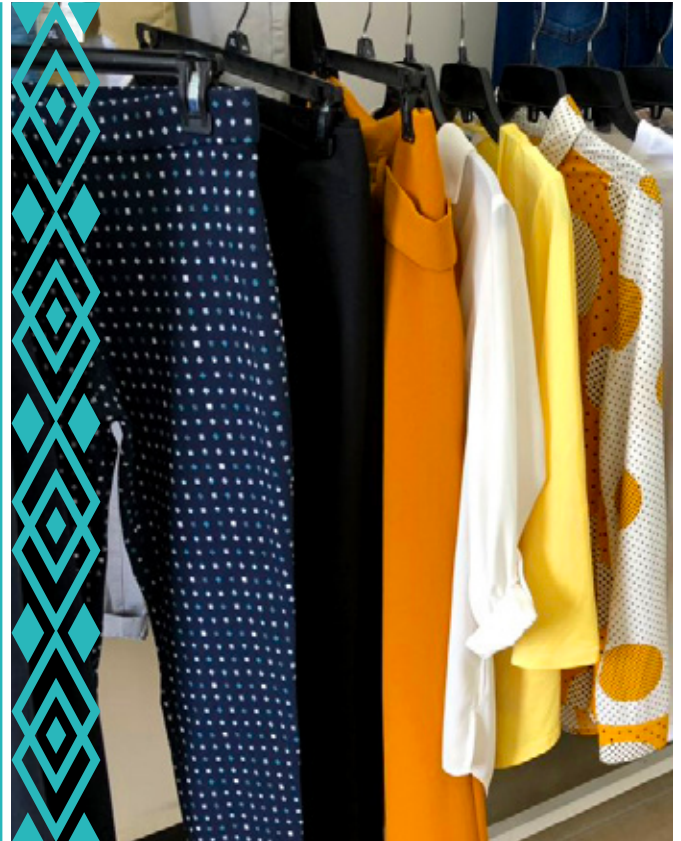


Minimum order  
quantity per style

Large, > 100,000 pieces

### Contact information

Mr. Raghav Pattar  
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## QUADRANT APPAREL GROUP PLC



location

Addis Ababa, Ethiopia



Number of  
employees

455



Products

dresses, skirts, shirts, blouses,  
t-shirts, polos, trousers and shorts



Certification

Waste water recycling, SEDEX



Export  
destination

Europe and USA



Minimum order  
quantity per style

Large, > 100,000 pieces

### Contact information

Mr. Eyoel Worku  
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# PARTNERS 8



## GOVERNMENT PARTNERS

### Ministry of Industry (MoI)

The Ministry of Industry's (MoI) mission is to promote and expand the development of industry by creating conducive enabling environment for the development of investment and technological capacity of the industry sector by rendering efficient support and services to the development investor.

It is responsible for formulating policies, strategies, programs, and legal frameworks that ensure the development of the manufacturing industry in a sustainable manner. Its mandate includes designing detailed programs compatible with the national development plan and implementing the same upon approval to create an enabling system for enhanced participation and role of domestic and foreign investors in the investment of the manufacturing industry sector.

In addition, the ministry expedites the acquisition of best practice and perform general capacity-building activities through the provision of assistance including industrial extension services, technology, inputs, marketing and manufacturing methods and thereby ensuring the growth and productivity of the industry. Furthermore, MoI plays a significant role in establishing a system of capacity building, research and inculcation to maintain quality standards and competitiveness of industrial products in international markets.

### Ethiopian Investment Commission (EIC)

The Ethiopian Investment Commission (EIC) is an autonomous government institution which is responsible for promoting the country's investment opportunities and conditions to foreign and domestic investors.

The main services provided by EIC include but not limited to issuing investment permits, business licenses and construction permits; notarizing memorandum and articles of association and amendments; issuing commercial registration certificates as well as renewals, amendments, replacements, or cancellations and effecting registration of trade or firm name and amendment, replacements or cancellations.



# IMPLEMENTING PARTNERS

## Sustainable Industrial Clusters (S.I.C.) Project

In line with the Ethiopian Home-Grown Economic Reform, the British and German governments are supporting the country's pathway towards industrialization through the implementation of a joint project named Sustainable Industrial Clusters (S.I.C.). The project is implemented by the *Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH* under a co-financing agreement between the Foreign, Commonwealth & Development Office (FCDO) of the United Kingdom and the German Federal Ministry for Economic Cooperation and Development (BMZ).

S.I.C. has the objective of fostering job-effective growth while improving social and environmental sustainability in Ethiopia's manufacturing sector.

Through its implementation, the S.I.C. project is supporting the participation of promising companies to show case their products at fairs as well as organise buyer-seller targeted meetings and trade missions. In addition, one-to-one matchmaking of companies is initiated based on concrete product requests from buyers and investors.



Scan here to read more about the S.I.C. project



## Solidaridad Network

Solidaridad is a global network civil society organisation that brings together supply chain actors and engage them in innovative solutions to improve production, ensuring the transition to a sustainable and inclusive economy that maximizes the benefit for all. Solidaridad has more than 50 years of global experience in facilitating the development of socially responsible, ecologically sound, and profitable supply chains. It works across 12 supply chains and operates through 9 regional expertise centres on 5 continents. Solidaridad East and Central Africa Expertise Centre (SECAEC) is part of the Solidaridad Network and has extensive experience in working in different supply chains.

By addressing social and environmental challenges in line with international export standards, Solidaridad is working towards a more sustainable and inclusive textiles and apparel industry in Ethiopia that generates decent jobs and sustainable exports, thereby contributing to the government targets of Ethiopia on textiles.

## sequa

sequa is a German-based development organisation which has been implementing international cooperation projects in close cooperation with the German business community since 1991.

Operational globally, sequa focuses on the promotion of the private sector offering competence and experience in the business areas of chamber and association promotion as well as vocational training.

sequa acquires public funds from national and international donors to finance the projects. Like GIZ, sequa's key clients are the German Federal Ministry for Economic Cooperation and Development (BMZ) and the European Commission.

For several years, GIZ has been working closely in all these areas with sequa gGmbH – the implementing organisation of the business community. This brings together private sector and development cooperation expertise for the benefit of its partners.

Today, sequa is working closely with the S.I.C. project with the aim to create business linkages and strengthen the capacity of the locally based manufacturing companies operational in Ethiopia.

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S.I.C.

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**On behalf of**

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**In cooperation with**

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