

Salary Band 4T	Technical Advisor: Private Sector and Finance (2 Positions)
Reports to:	Component Leader – H2.SA
Duty Station	Hatfield, Pretoria
Duration	until 31 December 2030

BACKGROUND

Due to the outstanding potential of renewable energy sources and existing hydrogen production facilities, South Africa is regarded as one of the main future suppliers of green hydrogen products. An essential pre-condition for green H2/PtX market development would be the rollout of low-cost RE capacities, the removal of existing market barriers, an adjustment of political and regulatory frameworks, and the implementation of a far-reaching capacity building, skills development and training initiative.

Building a hydrogen economy could open up promising new export markets for South African companies as well as domestic use opportunities. It can also lead to significant economic development and job creation and play a role in supporting a just transition in the South African energy sector.

Against this backdrop, GIZ is implementing the green hydrogen project H2.SA, which seeks to promote a green hydrogen economy in South Africa. It is financed by the German Federal Ministry for Economic Cooperation and Development (BMZ) as well as the European Union and implemented in cooperation with the Department of Electricity and Energy. The project is active since September 2021 and will run until December 2030.

The H2.SA project forms part of the Energy Cluster of programmes implemented by GIZ in cooperation with a variety of South African public sector partners.

The project has four workstreams:

1. Supporting policy and regulatory frameworks for a green hydrogen economy,
2. Supporting project developers to reach bankability,
3. Enhancing capacity and PtX knowledge of South African stakeholders,

4. Mitigating the potential implications of a H2/PtX economy on the environment, society, and the economy.

The advisor position is located in workstream 2, which seeks to support private project developers to bring their projects to bankability. The workstream also works with different financial institutions – e.g. DFIs or institutional investors – to see under what conditions they might invest in PtX projects.

The ideal candidate is a quick learner, has a consultant mindset and works in a very structured and analytical way. A strong focus on needs of our target audience (e.g. project developers, banks, provincial development agencies) is key to offer customized services to key stakeholders.

A. TASKS AND RESPONSIBILITIES:

The Advisor has the following key tasks and responsibilities:

- Support the overall implementation of the H2.SA programme's activities focussed on the establishment of a green hydrogen export economy in South Africa. This work will be done in close cooperation with and with assistance from the H2.SA Programme Component Manager for component 2, and the H2.SA Programme Director.
- Continuous exchange with key project stakeholders (e.g. project developers, finance institutions, provincial economic development agencies) to translate their needs into concrete activities.
- Key account manager for one South African province (likely: Northern or Western Cape), including regular travel and close cooperation with the relevant economic development agency
- Contribute to designing work packages, and develop terms of reference (TOR) as part of GIZ's procurement process for identified activities.
- Direct provision of advisory services to stakeholders and project partners.
- Select service providers (national / international consultancies) and manage them during implementation; e.g. lead regular calls, oversee the implementation status of activities, budget oversight, monitoring and evaluation, etc.
- Proactively coordinate project activities (both directly implemented by GIZ or via consultancies) within H2.SA and across other GIZ projects.

- Plan and organise events, and the on-the-day running of the event, incl. welcoming participants, moderating sessions, and taking minutes.
- Possibly: Support the management of a separate project component (H2Uppp) focused on the implementation of three ongoing public-private partnerships in the PtX sector.

B. REQUIRED QUALIFICATIONS, COMPETENCIES AND EXPERIENCES

Qualifications:

- Relevant tertiary qualification: A first degree in Economics, Business Administration, Environmental Sciences or Engineering.

Professional Experience:

- At least 2 years of relevant work experience in the fields of renewable energy, sustainable energy project development, infrastructure project finance, or business consulting.
- Familiarity with the South African energy sector, renewable energy, and related policies. Good networks in the South African energy landscape will be an advantage.
- Experience in green hydrogen, PtX and the energy transition and proven willingness to further develop and enhance technical skills and competencies.
- Proven ability to work in a multi-cultural team and autonomously in a structured, methodical manner.
- Proven willingness to grow and learn, and to assume responsibility for defined work packages in coordination with the Technical Advisor.
- Proven ability to work and communicate professionally (written and spoken) with stakeholders from different levels in the public and private sector.
- Knowledge and initial experience of project- and process management.
- Excellent writing and communication skills in English.

C. ADDITIONAL INFORMATION

- The position will be based at the GIZ Offices in **Hatfield, Pretoria**.
- Positions are dependent on the lifespan of the programme where they are located. The H2.SA programme phase is until **31 December 2030**.
- At GIZ, you will be offered global network and an atmosphere that is characterised by diversity, respect, and genuine equal opportunities. Gender equality promotion is a matter of course for us.

- GIZ is a signatory of the Diversity Charter. Recognition, appreciation and inclusion of diversity in the company are important to us. All employees shall be valued - regardless of gender and gender identity, nationality, ethnic origin, religion or belief, disability, social background, age or sexual orientation.
- GIZ would like to increase the proportion of employees with disability. Applications from persons with disabilities are most welcome.

D. APPLICATION PROCESS

GIZ will only assess applications which meet the following criteria:

Suitable candidates should apply by submitting:

- ❖ Cover Letter **(max. 1 page)** clearly detailing why they should be the preferred candidate and the value they will bring to work of H2.SA.
- ❖ A detailed CV **(max. 3 pages)**, **indicating their nationality**.

We expressly welcome applications from women and historically marginalized groups.

Closing date for applications: **30th of September 2025**

Only shortlisted candidates will be contacted and will be required to conclude an assignment prior to the interview.

Applications without a **motivation letter and CVs longer than 3 pages** **will not be considered!!**