

Va no.	098
Job title:	Advisor, Trade Policy Implementation Coordination
Min. Qualification:	Masters degree in International Trade, International Law, International Relations, Economics, or a related field.
Organization:	GIZ Nigeria, AfCFTA programme
Place:	Abuja
Salary:	According to GIZ salary scale for Band 4
Closing date of advert	08.12.2025
Background: The project:	GIZ Solutions that work. As a service provider in the field of international cooperation for sustainable development and international education work, we are dedicated to shaping a future worth living around the world. GIZ has over 50 years of experience in a wide variety of areas, including economic development and employment promotion, energy and the environment, and peace and security. The diverse expertise of our federal enterprise is in demand around the globe – from the German government, European union institutions, the United Nations, the private sector, and governments of other countries. We work with businesses, civil society actors and research institutions, fostering successful interaction between development policy and other policy fields and areas of activity. Our main commissioning party is the German federal ministry for economic cooperation and development (BMZ). The registered offices of GIZ are in Bonn and Eschborn. Our approximately 23,500 employees, almost 70 percent of whom are national personnel, work in around 120 countries (July 2020) GIZ has worked in Nigeria since 1974. Since 2004, GIZ has maintained a country office in the capital city Abuja. Currently 466 national and 63 international employees, 37 regional staff, 4 integrated specialists and 3 development workers are working in the country (January 2025). Support to ECOWAS African Continental Free Trade Area (AfCFTA) The African Continental Free Trade Area (AfCFTA) has become a major focus for the Economic Community of West African States (ECOWAS) and its member states. They are working to leverage their
	achievements at the regional level to negotiate and implement the AfCFTA in the most beneficial way possible. The ECOWAS Commission plays a major role in preparing the operational instruments of the AfCFTA, such as common rules of origin and joint



digital payment system and is also participating in some aspects of the negotiations on behalf of the member states. It is important for ECOWAS to coordinate and harmonize its initiatives and efforts with the continental trade agenda. The GIZ AfCFTA project is supporting the ECOWAS Commission in these efforts, as well as in the implementation of the AfCFTA at the national level.

Successful implementation of the AfCFTA in the ECOWAS region requires a modern unified legal framework for cross-border trade, detailed implementation guidelines and accompanying measures, good cooperation among member countries, and active partnerships with the private sector. In recent years, regional cooperation has intensified through ECOWAS, particularly in the areas of trade facilitation and common customs legislation. Nevertheless, the institutional and regulatory framework in the ECOWAS region is currently not sufficiently in place for the successful negotiation and implementation of the AfCFTA.

The support project to ECOWAS toward AfCFTA implementation is funded by the Government of the Federal Republic of Germany and aims at supporting ECOWAS Commission and the Member States toward developing/ instituting credible framework conditions for effective and beneficial implementation of AfCFTA protocols. The project directly addresses the required improvements in terms of the quality of ECOWAS Member States' participation in the AfCFTA negotiations, the design of the legal and technical framework, and the design of implementation measures in Member States. This entails intervention at different levels: ECOWAS Commission, Member States institutions and the private sector.

A. Tasks

The Advisor provides expert guidance on trade policies, regulations, and agreements to support ECOWAS's and Member States' strategic objectives and policy orientation. The Advisor will play a crucial role in advancing the Trade in Services agenda within ECOWAS member states.

The Advisor will provide technical support toward capacity building and regulatory alignment to enhance regional integration and foster the growth of trade, especially in the services sector. This role involves collaboration with governments, regional bodies, private sector stakeholders, and international partners to address barriers to trade in services and promote sustainable economic development in West Africa. The Advisor will be working closely with ECOWAS Commission, providing support to Member States.

Responsibilities tasks:

Main tasks:

 Analyze existing trade in services policies, regulations, and frameworks in West Africa and conduct studies on key service



- sectors (including financial services, telecommunications, transport, and professional services) to identify growth opportunities and policy barriers.
- Provide technical advice on aligning regional and national policies with international trade agreements, such as the WTO TFA and the African Continental Free Trade Area (AfCFTA).
- Monitor global trade trends, economic developments, and their impact on trade policy in the region and provide recommendations for the development and implementation of trade policies.
- Liaise with relevant country office service units and ECOWAS
 Cluster units to support and coordinate processes related to implementation of project activities.
- Work closely project management to coordinate implementation of different technical aspects of the project, including liaising with project offices in the region as well as internal project coordination.
- Design and deliver capacity-building workshops and training programs for policymakers and stakeholders on trade in services topics and initiate dialogue and collaboration between public and private sector actors to promote inclusive trade policies.
- Support the development of strategies to enhance implementation and service delivery.
- Develop and disseminate advocacy materials to promote the benefits of trade in services integration and trade facilitation.

B. Required qualifications, competences, and experience.

Qualifications

• Masters degree in International Trade, International Law, International Relations, Economics, or a related field.

Professional experience

- Minimum of 5 years of experience in trade policy or trade-related issues in Nigeria and ECOWAS.
- Experience working with diverse stakeholders, including governments, NGOs, youth and women groups and the private sector in ECOWAS Member States.
- Experience in interagency coordination, managing diverse interests of multiple stakeholders in different ECOWAS countries.
- Experience in the design and management of trade information portals in ECOWAS region.



Submission guideline:	You are kindly requested to submit your cv and letter of motivation as one document with complete contact details via email to: recruitment-nigeria@giz.de
	(please include vacancy no. 098 in mail subject)
	GIZ is an equal opportunities employer committed to diversity. All qualified candidates, regardless of disability, age, sex, ethnicity, race, and religion are encouraged to apply.
	Please note that only shortlisted candidates will be contacted.