

## VACANCY ANNOUNCEMENT

<b>Reference #</b>	<b>008/01/2026/EA/PDP/New Delhi</b>
<b>Project</b>	<b>Project Development Programme (PDP)</b>
<b>Position</b>	<b>Energy Advisor</b>
<b>Band</b>	<b>Band 4</b>
<b>Location</b>	<b>New Delhi</b>

To apply click on the link: <https://www.giz-jobs.com/india/>

### Documents to be submitted:

- CV and a statement of suitability for this position
- A maximum of 2 pages note on any one of the topics given below:
  - Based on existing studies and data sources, identify two to three priority industrial sectors in India with high potential for renewable and efficient process heat and energy efficiency solutions.

Or

- Select one PDP-relevant technology group (e.g. high-efficiency motors and pumping systems, air compressors, HVAC and heat exchanger systems, renewable and efficient process heat solutions, biomass or biogas-based energy systems, and green hydrogen applications) and outline a practical market entry and lead generation approach for India,
- **Last Date of Application: 15<sup>th</sup> February 2026**

### **A. About GIZ India**

For details, click on: <https://www.giz.de/en/worldwide/368.html>

### **B. Project Background**

The Global Project Development Programme (PDP) implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is providing energy project development advisory services for local industries and matchmaking with German Solution Providers active under the German Energy Solutions Initiative of the German Federal Ministry of Economy and Energy (Bundesministerium für Wirtschaft und Energie, BMWE). The objective is to contribute to local economic development, global climate change mitigation and to promote German quality services and products in the field of climate friendly energy solutions in the Commercial and Industrial (C&I) sector. Applications include renewable electricity supply and storage, process heat supply as well as energy efficiency. PDP implements in the following target regions: Northern, Western, Eastern and Southern Africa (Morocco, Ghana, Nigeria, Côte d'Ivoire, Senegal, Kenya and South Africa), South and Southeast Asia (India, Bangladesh, Vietnam and Indonesia) and Latin America (Argentina).

The Technical Advisor will act as PDP Country Representative and report to the implementing manager in India. He/she will be guided on technical topics by a technical advisor (PDP Country Manager) and backstopping team in Germany.

### **C. Responsibilities**

- **Market Analysis & Strategy:** Analyze RE and EE markets and support country strategy and operational planning.
- **Project Development:** Identify and develop sustainable energy investment opportunities with industrial and commercial clients.
- **Stakeholder & Client Engagement:** Build and maintain networks with companies, regulators, NGOs, and financial institutions, while managing client relations and advisory services.
- **Event & Activity Management:** Plan, organize, and implement workshops, trainings, studies, and business trips.
- **Administrative Oversight:** Manage contracts, procurement, missions, and office processes to ensure smooth operations.

### **PDP Strategy in India**

- Monitor market trends, legal and regulatory frameworks, and financing options for EE and RE in the industrial sector.
- Build and maintain a proactive local network of stakeholders (e.g. companies, ministries, NGOs, and international organizations).
- Develop a comprehensive overview of business opportunities for sustainable energy projects and their potential funding sources.
- Contribute to the development of EE and RE strategies in close collaboration with the PDP Country Manager.

### **Project Development**

- Identify promising opportunities for developing EE and RE projects with industrial and commercial companies; organize site visits, collect and analyze data.
- Initiate collaborations and lead project development independently and persistently.
- Guide and supervise consultants performing studies, load measurements, and EE audits to ensure quality.
- Follow PDP's standardized approach (10-step process) for project development, apply available tools, and ensure proper documentation.
- Facilitate partnerships between German and local companies and identify available local and international financing sources.
- Builds connections with German companies offering solutions across electricity and thermal energy supply, energy efficiency (including technologies such as motors, pumps, air compressors, cooling, boilers, and biomass or biogas use), as well as green hydrogen, to support project transfer and implementation.

### **Event Implementation**

- Contribute to planning, organizing, and implementing market and business development activities in close coordination with the PDP Country Manager (e.g. meetings, workshops, trainings, and business trips).
- Represent PDP at conferences, seminars, and relevant industry events.
- Maintain active communication with German and local partners to foster collaboration.

### **Coordination**

- Manage all administrative procedures within the GIZ country office (contracts, procurement, missions, etc.).
- Coordinate with other GIZ energy, private sector collaboration and climate projects in the country, where relevant.

### **Communication, Knowledge Management, and Monitoring**

- Contribute to communication activities, including preparation of content and identification of suitable channels.
- Ensure continuous and up-to-date documentation of all country-specific PDP activities and project progress.
- Identify relevant calls for tenders in RE and EE.
- Contribute to regular reporting on project progress, results, and strategic developments.

- Ensure proper filing and documentation of all country-related documents in designated PDP systems.

**D. Required Qualifications, Experience and Competencies**

- Master's degree in energy, engineering, economics, or a related field.
- Strong client-facing skills with experience in marketing technical services, pitching solutions, and managing business development processes.
- Excellent communication and presentation abilities, comfortable engaging with senior management and large audiences.
- Willingness to travel locally and internationally as required.
- At least 5 years of experience in the commercial and industrial (C&I) sector or consulting, ideally in project development, sales, or business development within the energy sector.
- Experience with Bureau of Energy Efficiency (BEE) audit frameworks or related certification is desirable.
- Strong track record in EE, RE, process heat, or industrial energy projects.
- Practical experience in developing energy efficiency, process heat, biomass, or renewable energy (PV/biomass) projects is an asset.
- Proven ability to work with private sector clients and manage complex stakeholders.
- Existing network in the industrial or energy sector is a strong plus.
- Solid understanding of national energy policies, regulatory frameworks, and financing options for C&I energy investments.
- Advanced technical knowledge of industrial energy efficiency applications, process heat systems, and renewable energy solutions.
- Ability to assess technical, economic, and regulatory aspects of EE/RE project opportunities.

**E. Location:** New Delhi

**F. Duration of the contract:** current project till 30.6.2026 and further possibility of extension until 31.12.2028

**Application without GIZ application form will not be considered**

- Only shortlisted candidates will be contacted.
- GIZ supports Work-Life Balance.
- GIZ promotes Gender Diversity – Applications from women professionals are encouraged.
- Please note that those individuals who have completed a consultancy assignment with GIZ in less than 6 months prior to the intended start date for this position will not be shortlisted due to organisational policy.

*Disclaimer: As per GIZ's data confidentiality policy, candidate's application is stored in our database for six months and is deleted thereafter.*