



Job Announcement

GIZ is a federally owned enterprise and is supporting the German Government in achieving its objectives in the field of international cooperation for sustainable development. **The AgriTrade Project** “Promotion of Sustainable Agricultural Value Chains in ASEAN and **The SUCCESS Project** “Support to Consumer Protection, Competitiveness, and SMEs in ASEAN”, implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), is seeking a **National Economic Cooperation and Private Sector Advisor**. This position is based in Phnom Penh.

About the AgriTrade Project: The ASEAN member states have developed a common vision of the agricultural and food system in order to promote the responsible use of natural resources and manage climate-related impacts (Strategic Plan for ASEAN Cooperation in Food, Agriculture and Forestry 2021-2025). For concrete implementation, the AMS has developed the Strategic Plan of Action for ASEAN Cooperation on Crops 2021-2025, which focuses, among other things, on harmonizing quality and sustainability standards. In 2022, ASEAN also imposed far-reaching and ambitious commitments on itself with the Regional Guidelines for Sustainable Agriculture in ASEAN to achieve a sustainable transformation of the sector (including more sustainable fertilizers, use of agricultural waste, etc.). ASEAN has thus set a decisive course both as a regional organisation and for its member states to counter the growing uncertainties in global trade and promote the necessary adjustments in the agricultural sector.

The project aims to harmonise measures for compliance with sustainability and quality standards in regional and global agricultural value chains that have been implemented by member states of the Association of Southeast Asian Nations. Therefore, three outputs will be successfully implemented at the regional and national levels:

Output 1: The strategic orientation for AMS by regional stakeholders to harmonise the implementation of sustainability and quality standards in agricultural value chains has been improved;

Output 2: The technical and technological foundations for a diverse range of resilience-enhancing, gender-relevant climate risk financing for farmers in the ASEAN region have improved;

Output 3: The expertise of actors at the institutional and target group levels on gender-responsive climate risk financing for farmers has increased.

About the SUCCESS Project: The Support to Consumer Protection, Competitiveness, and SMEs in ASEAN project builds on three predecessors (ASEAN-SME, COMPETE, and PROTECT). It is a four-year project starting from June 2025 to May 2029. The project’s political partner is the ASEAN Secretariat (ASEC) and its scope is regional, covering all ten ASEAN member states.

The project aims to improve regulatory and supporting conditions for competitive and inclusive markets in the ASEAN region, with a focus on fair business conduct and services for women entrepreneurs in e-commerce and the circular economy. This is particularly important because while the digital economy, especially e-commerce, is a strong contributor to growth, regulatory

reforms are struggling to keep up with the pace of business-to-consumer transactions. Additionally, SMEs, which are the “backbone of ASEAN economies,” often have a limited understanding of compliance requirements and prospective markets. The project also addresses the fact that SMEs are predominantly owned by men, and women entrepreneurs continue to face gender-related biases and barriers. SUCCESS has three main outputs:

Output 1: aims to improve the dialogue and cooperation of the various AMS representatives in the ASEAN sector committees relevant to fair business practices, as well as the empowerment of women entrepreneurs in e-commerce;

Output 2: aims to strengthen the conceptual and implementation capacities of public, private and civil society institutions with regard to (co-)regulatory instruments on fair business practices in e-commerce and the circular economy;

Output 3: aims to improve the technical and implementation capacities of the ASEAN Access platform and its network partners, so that adapted or new services can be offered to SMEs with a special focus on women entrepreneurs

The main duties of the position include:

- Planning the implementation and coordination of activities across the AgriTrade and SUCCESS projects, with a focus on agriculture, trade, consumer protection, competition, and economic development;
- Contributing to the full project lifecycle, including planning, implementation, monitoring, and quality management;
- Preparing key documents such as Terms of Reference (ToRs) and background papers for project activities and expert assignments;
- Facilitating trainings, workshops, and dialogues on quality and sustainability standards in agricultural value chains for public, private, and civil society partners in Cambodia;
- Providing technical advice on agricultural trade standards and safety issues, trade, and economic development to partner institutions;
- Implementing activities to improve agricultural export processes and facilitate trade, including multi-stakeholder dialogues and publications;
- Organising of regional project activities and exchanges with implementation countries like Laos, Thailand, and Vietnam as requested;
- Contributing to communication materials for both internal and external purposes;
- Regularly inform and update project leaders and supervisors at the country level and the regional team about important topics in Cambodia that are relevant to ASEAN Regional Economic Integration;
- Representing GIZ Cambodia and its project portfolio to ministries and private sector organisations;
- Organising activities that support SMEs, including women entrepreneurs, specifically by facilitating their access to matchmaking, information services, and other market opportunities;
- Managing project logistics, such as preparing for meetings, seminars, and events, as well as handling content development and logistical tasks;
- Preparing knowledge management, media and results monitoring, research, and report writing;
- Participating in internal and external meetings and workshops to represent GIZ and its project portfolio;

- Conducting research and advocacy efforts, including analyzing gender-disaggregated data to address gender-related barriers for women entrepreneurs.

Required Entry Qualifications and Competencies

- Master's degree or/and bachelor's degree in relevant fields such as Economic Development, Trade, International Relations, Agriculture and Agribusiness;
- A minimum of five years of professional experience in agriculture and value chain development and SME development in Cambodia, ASEAN, or other international markets;
- Proven professional experience in a field related to consumer protection, competition policy, agriculture, or providing support to SMEs in a digital economy context;
- Strong communication skills, both written and oral, with the ability to effectively engage with diverse stakeholders from the public, private, and civil society sectors;
- Familiarity with gender-related barriers faced by women entrepreneurs and experience with gender-responsive policies or research, including the analysis of gender-disaggregated data;
- Understanding of the dynamics of sustainable agriculture value chains, e-commerce, digital economy and their impact on fair business practices and consumer protection in the ASEAN region and beyond;
- A collaborative mindset and commitment with the ability to work effectively in a team toward shared goals;
- Commitment to the highest ethical standards, demonstrating professionalism, conscientiousness, and a results-oriented approach;
- A very good command of Khmer and English (spoken and written).

How to Apply

Interested and qualified candidates are invited to submit the following:

- **Cover Letter:** Please specify the job title and justify how you meet the requirements. **Note:** Salary expectations (gross amount) must be included.
- **Updated CV:** Please do not attach certificates or diplomas at this stage.
- **Recommendation Letters:** Copies of your most recent recommendation letters from previous employers. (Please consolidate multiple letters into one PDF document)

Contact Details:

GIZ Office Phnom Penh
Email: hr-cambodia@giz.de

Closing date: 20 April 2026

Women, diverse people, and people living with disabilities who consider themselves to have suitable qualifications are encouraged to apply.

Only shortlisted candidates will be contacted for an interview within two to four weeks after the application deadline.

You can find this job advertisement on our Facebook page: www.facebook.com/gizcambodia and LinkedIn page: www.linkedin.com/company/giz-cambodia.

Important: All applications **must** be submitted directly to our official email address: hr-cambodia@giz.de. Applications will only be processed if submitted through this designated channel.

Privacy Notice for Applicants:

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is committed to protecting your personal data. All personal information you provide during the application process will be collected, processed, and stored in accordance with applicable data protection regulations, including the EU General Data Protection Regulation (GDPR).

By submitting your application, you consent to the processing of your personal data for recruitment purposes. Your data will be used solely within the context of the recruitment procedure and will not be disclosed to third parties without your consent, except where required by law. Your personal data will be retained only as long as necessary for the recruitment process and according to statutory retention periods.