

CV MARTIN THISTED
KEY LEARNING A/S
DENMARK



CV – MARTIN THISTED



Martin Thisted is a Danish Performance Management Consultant with an international career based upon helping companies and organizations around the world in reaching their business targets.

Methods

His motivating methods are based upon a high level of interaction. Thereby creating an environment that stimulates the acknowledgement and learning processes across cultural barriers. The listed structure gives the optimal chances of transforming the knowledge into result-oriented skills and behavior.

Education

- Royal Danish center for Military Management
- Royal Danish Officers school
- Management education at Cultivator and IBM
- Coaching and mentor education
- Certified in using Master profiles (MPA)
- Certified in using Master Competence analysis (ACE)
- Certified in MBTI and JTI

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Experience

Has effectively taught and implemented organizational development for more than 3000 days in the last 26 years in international Performance management, Management in general, and Sales.

Partner and Co-founder of Key Learning A/S, Established in 2002, as a Danish Management and Sales Consultancy working internationally.

Company

Key Learning A/S has been awarded with the prestigious Danish "Gazelle" price for fastest growing sales results.

International experience

Martin has worked as a consultant with private companies and semi-public organizations in 54 different countries around the world.

References

Deutschen Industrie- und Handelskammertag, The Danish Trade Commission, Select USA, Arla, Bestseller, Citrix, IBM, Foxway, Red Cross, United Nations, Dalux, Spar Nord Bank, Maersk, Import Promotion Desk, Sports Group Denmark, Salling Group, Volaris, ABB, Alfa Laval, KMC, Import Promotion Desk etc.

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Sector references – Sales and Performance

- German chamber of commerce – DIHK/AHK - Global
- Danish Ministry of Foreign affairs – The Trade Commission - Global
- IT sector: Citrix, IBM, KMD, Navtilus, and Foxway
- Food sector: Arla and AFI, KMC, Tulip, and Palsgaard
- Banking/Insurance: Spar Nord, Willis, and Ringkjøbing Landbobank
- Shipping: Zero North, and AP Møller/Maersk
- Textile: Bestseller and Sports Group Denmark
- Import Promotion Desk/Sequa

Competencies

- Performance Management
- Management Training
- Sales Training
- Purchasing
- Assessment
- Strategy Processes
- Organizational Analysis
- Coaching and Mentoring