

## Questions from tenderers and corresponding answers

**N.B.:** The questions and answers will form an integral part of the tender documents.

Transaction number: 7000012992  
 Project processing number:  
 Brief project title:  
 Country: South Africa, Lesotho, and Eswatini

Version 2 from 15.06.2026

No.	Contract / Order No.	Lead Specialist/ Process Manager	Questions/Queries	Answer
1.	7000012992	Rachael Sapalo	<ul style="list-style-type: none"> <li>Kindly assist us with tender documents.</li> <li>We would appreciate some clarity on your (7000012992): Implementation of the BioPANZA MSME Pipeline Pilot, opportunity. The eligibility speaks to minimum Average annual turnover for the last three financial years (last-but-four financial year can be included in case of tenders held within six months of end of last financial year).</li> </ul> <p>Our company has not had this revenue milestone previously but has just secured a project with a listed organisation that will meet the R1.5 million threshold by completion of this financial year.</p> <p>Can you advise If we are still eligible to submit and would not be disqualified on this?</p>	<p>Documents are in the link</p> <p>This is unfortunately a disqualifying factor.</p>