

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

Transaction number: 7000016653
Project processing number: G-012137 001
Brief project title: Capacities for the Energy Transition (CET)
Country: South Africa, Lesotho, and Eswatini

Version 2 from 14.07.2026

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

No.	Contract / Order No.	Questions/Queries	Answer
-----	-------------------------	-------------------	--------

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

1.	7000016653	1. The annexure 7000016653-Technical-assessment-Grid.pdf may not have fully loaded to your “Call for Proposals”. It registers at only 1 byte so appears to need to be reloaded for participants to open and apply. 2. Given the four-month implementation period and allocation of 70 expert days, it would be helpful to clarify the following: • Sectoral scope of the models: Does the requirement to develop models for “each licensed activity” refer only to licensed activities in the electricity sector—such as generation, transmission, distribution, trading, market operation and system operation—or does it extend to NERSA’s gas and petroleum-pipelines mandates? • Existing tools versus new development: Should bidders assume that the models, methodologies, templates, manuals and regulatory instruments will largely be developed from first principles, or that the assignment will principally review, adapt and strengthen existing materials? • Prioritisation and feasible scope: Are all listed tasks and deliverables expected to be completed in full within the 70 expert days, or may bidders propose a prioritised and sequenced scope that focuses on the most urgent outputs within the available time and resources? If prioritisation is permitted, which outputs are regarded as essential?	• The technical assessment has been attached • The tender relates exclusively to activities in the electricity sector. The gas and petroleum sectors are not included within the scope of this tender. • Both scenarios may apply. Some existing templates and methodologies may only require review and refinement, while others may need to be developed from scratch. The specific requirements will be discussed and agreed with NERSA. • Prioritisation is permitted and encouraged. The essential and most urgent activities will be identified in consultation with NERSA. At this stage, Work Package 3, “SAWEM In-House Capacity Building and Market Readiness”, is considered the least urgent work package.
----	------------	---	---

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

	• Expected depth of regulatory support: For the Market Operator licence conditions, Trading Rules, Market Code, Tribunal Rules, vesting-contract guidelines, tariff methodology, and Grid Capacity Access Rules, is the contractor expected to produce complete draft instruments, or to provide targeted review, benchmarking, and advisory inputs to the relevant development processes? • Team structure and expert inputs: The scope appears to require expertise across regulatory economics, financial modelling, regulatory accounting, market design, legal and institutional frameworks, data and reporting systems, and adult learning. May bidders propose a multidisciplinary team and distribute the 70 expert days among the key expert and supporting experts, while retaining one person as the accountable key expert? If so, how should supporting experts be reflected in the price schedule? • Role of company staff: Could you clarify the expected division of responsibility between the contractor and the client? In particular, to what extent are the client's teams expected to co-develop the models, methodologies, templates, and guidance documents rather than receive completed products from the contractor?	• The former applies. The contractor is expected to develop the relevant instruments in close collaboration with NERSA to strengthen the organisation's market readiness. • No. The proposed personnel structure comprises one key expert. Subcontracting is permitted, subject to compliance with the applicable thresholds and requirements stipulated in the Terms of Reference. • The contractor is expected to work closely with NERSA to identify priorities, define the scope of individual activities and agree on appropriate formats and deliverables. Given the dynamic and rapidly evolving nature of the energy sector, priorities may change during the implementation period.
--	--	--

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

No.	Contract / Order No.	Questions/Queries	Answer
		• Capacity transfer and institutional ownership: Is there an expectation that the contractor's methodology should include structured co-development, testing, and handover arrangements to ensure that the client's staff can understand, maintain, update, and implement the models and tools after the assignment? If so, are there identified counterparts or working groups for each work package? Availability of inputs and counterparts: Will the historical data, existing models, reporting manuals, licence frameworks, draft instruments, and internal workflows listed under "Inputs of the Client or other actors" be available at contract commencement, together with designated staff able to participate throughout the assignment? • Early milestones: The ToR indicates that technical advisory notes are due by the end of August 2026 and several major outputs by September. Could GIZ identify the specific outputs expected during these early stages and the anticipated level of completion?	• Yes. The contractor is expected to hand over all developed tools, methodologies and templates through a structured knowledge-transfer and handover process. A designated contact person for each work package should be identified at the beginning of the contract. • Yes. • The milestones and deadlines will be discussed and agreed during the kick-off meeting. Given the limited implementation period, GIZ recognises the pressure this may place on the contractor. Realistic timelines will therefore be agreed jointly between NERSA, GIZ and the contractor.