

## Questions from tenderers and corresponding answers

**N.B.:** The questions and answers will form an integral part of the tender documents.

Transaction number: 10031657  
Project processing number: G-011545-005  
Brief project title: Career Path Development for Employment (CPD4E)  
Country: South Africa, Lesotho, and Eswatini

Version 2 from 19.10.2026

| No. | Contract / Order No. | Questions/Queries                                                                                                                                                                                | Answer                                                                                                                                 |
|-----|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|
| 1.  | 10031657             | <ul style="list-style-type: none"> <li>For tender 10031657, may a bidder submit a proposal for Lot 2: Electric Micro Mobility only, or is submission for both Lots 1 and 2 mandatory?</li> </ul> | <ul style="list-style-type: none"> <li><i>Prefereably for only one lot, but for 2 lots is also possible (not mandatory)</i></li> </ul> |

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| No. | Contract / Order No. | Questions/Queries                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Answer                                                                                                                                                                                                                                                                                                                                                         |
|-----|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.  | 10031657             | <ul style="list-style-type: none"> <li>Could you confirm whether, for this specific tender (10031657), the eligibility criteria (annual turnover, staffing and technical experience) may be met jointly and collectively by all consortium partners, rather than solely by the lead firm? We ask because the sector context means no single startup is likely to satisfy all markers independently, and a joint assessment would allow GIZ to benefit from the complementary strengths, experience and networks of the consortium listed above.</li> </ul> <p>If eligibility must remain lead-firm-only, we may need to adjust our lead structure. In that case, could you also clarify:</p> <ul style="list-style-type: none"> <li>Whether one combined technical proposal is acceptable for both lots, or whether separate 20-page proposals per lot are required;</li> <li>Whether the same Key Expert may be proposed across Lot 1 and Lot 2, or whether four distinct individuals are mandatory;</li> <li>Whether one consortium declaration can cover both lots.</li> </ul> | <ul style="list-style-type: none"> <li><i>To be met by the lead company.</i></li> </ul><br><ul style="list-style-type: none"> <li><i>1 combined proposal is acceptable, 20 pages for the whole propoisal remain</i></li> <li><i>Expert 1 and 3 are distinct, expert 2 and 4 for M&amp;E and Communication might be the same</i></li> <li><i>Yes</i></li> </ul> |