

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

Transaction number: 10034741
Project processing number: G-018088-001
Brief project title: Promoting green hydrogen and battery production in South Africa
Country: South Africa, Lesotho, and Eswatini

Version 3 from 09.10.2026

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No.	Contract / Order No.	Questions/Queries	Answer
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1.	10034741	- Stakeholder Engagement: Will GIZ assist in connecting us with relevant stakeholders, or will we need to identify and approach them independently? - Scope of Interviews & Workshops: Is there an estimated number of stakeholder interviews and workshops expected for this project? If so, how many? - Language Requirements: Are there specific languages we should plan for when conducting research and developing communication materials? - Project Scope & Implementation: Does our role conclude with developing the activation plan and toolkits, or will we also be involved in the rollout of the campaign i.e. beyond April?	- Yes, GIZ and IDC will assist with connections to the stakeholder ecosystem. - Not at this stage. Shortlisted bidders will be asked to develop full proposals with a detailed work plan based on fixed quantitative parameters. - No. Language requirements should be understood within the overarching objective of reaching South African target audiences that do not speak English as a first language. - This assignment concludes with the activation and rollout roadmap. The implementation of the roadmap will not be part of the assignment. However, GIZ may include a clause into the contract that provides the option for an extension of the contract for additional services, including the implementation of the roadmap or additional communication products or campaigns. Exercising the option will depend on satisfactory completion of the main assignment, availability of funds, agreement between GIZ and the NEV PMO on the rollout approach, and continued need for contractor support. The decision on continuation is expected to be made within two months after completion of the main assignment.
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		- Background Materials: Is there existing research, stakeholder feedback, or strategy work available that we will build upon? - Invoicing & Payments: Understanding that GIZ settles invoices upon completion, would GIZ accept separate invoices per completed section or deliverables and therefore make separate payments OR does GIZ only make one lump payment at the end of all projects/stages?	- The “Just Energy Transition Implementation Plan 2023–2027”, specifically the chapter on New Energy Vehicles, as well as the “DTIC Electric Vehicle White Paper 2023”, are the main strategy documents that will guide this assignment. Additional background materials may be provided to shortlisted bidders for the development of the full proposal. - GIZ may make quarterly interim payments linked to the completion of deliverables. In certain cases, advance payments may be included in the contracts, provided that the applicable conditions are met.