

Questions & Answers – Tender 10053072 Statistics Management Consultancy

1. **Is the transfer of source code mandatory, or would a licensing-based model be considered acceptable?** Yes, transfer of source code is mandatory
2. **Is the transfer of intellectual property (IP) ownership for vendor-provided solutions a mandatory requirement?** Yes
3. **Are the proposed project timelines, milestones, and delivery schedule open for discussion and negotiation?** Yes the Proposed timelines, milestones and delivery schedule are open for discussion and negotiation as they will need to be agreed upon jointly agreed upon with FIC. Further changes may be made based on timely provision of data and system access by the client affecting overall project delivery.
4. **Is the requirement for 50% onsite resource allocation mandatory, or would a hybrid delivery model with partially remote resources be acceptable?** Yes the requirement for 50% onsite resource allocation is mandatory because this will enable full demonstration that FIC owns the system to regulators such as FATF and Egmont Group with all live data processing and deployment being onsite. Additionally, FIC data is classified and should be handled in a controlled environment for enhanced security. The 50% onsite will ensure that the consultants are on site for all sensitive phases while conducting non sensitive activities remotely.
5. **Are bidders permitted to submit contractual deviations, assumptions, or exceptions for the customer's consideration?** Kindly note that the tender advertisement and bidding instructions did not expressly provide for the submission of alternative bids, hence bidders are not permitted to do so since it will be deviating from the tender process.
6. **Reference ToR 2.1.5;6 - Will FIC provide the production and test servers (or VMs), operating systems and any database licences? Yes** Is on-premise hosting at FIC mandatory - **Yes**, or is a government or private cloud acceptable? - **No** , Are there any preferred or mandated technologies? **Microsoft based is preferred**
7. **Reference ToR 8.1 BR1- The ToR refers to form templates in Appendix A, which was not included in the tender documents. Can the templates, or a sample, be shared to inform the bid?** This is an internal form (used by our partners) and is not required at this stage.
8. **Reference ToR 1.2; NFR 4 - How many reporting institutions and named users are expected to access the system directly (as opposed to FIC capturing data on their behalf)?** 25 reporting institutions and 50 users.
9. **Reference ToR 7 - The ToR refers to a CV format specified in the terms and conditions for application, which was not provided. Is a free format acceptable, provided it shows the position and duration in each reference project?** Yes, its acceptable.
10. **Reference Invitation; Annex 4 - Annex 4 refers to the GIZ eProcurement Tender Platform, while the invitation asks for email submission to BW_quotation@giz.de. Please confirm email submission is correct.** Email submission is BW_quotation@giz.de

11. **Reference Annex 3; GTC 3.1 - Should prices be quoted net of VAT, and does this contract attract Zambian VAT (16%) or is it exempt?** It should include VAT.
12. **Does an information-system project that included data-protection and data-sharing controls count as a reference in the field “Data sharing & privacy protection frameworks”?** Yes, **Does any project delivered in Zambia qualify as a SADC reference?** No, project should be Information-system related